



**RUSNEFTEGAZ**  
**Q3 2022**  
**QUARTERLY**  
**PRESENTATION**



# RUSNEFTEGAZ Q3 2022 OPERATING RESULTS

Rusneftegaz can publish results for the third quarter of the year as of and for the nine months ended 30 September. These statements were prepared in accordance with International Financial Reporting Standards, otherwise known as IFRS, and have not been audited.

The highlights of this period include:

↑ Revenue has expanded 15,1% from the third period in 2021.

↑ Pre-tax profits have grown 22,5% year-on-year.

↑ Operating cash flow has inflated 23,3% on the same quarter this time last year.

↓ The value of all liabilities decreased by 15,1% from the third quarter of 2021.

↑ Oil production is 2,8% higher than the same quarter twelve months ago.

↑ The average daily petroleum extraction for the period is up 2,8% year-on-year.

↑ Electricity generation has expanded 11,8% from the third quarter of 2021.

Income		Q3 2022	Q2 2022	Q3 2021
Revenue	(m)	207.135	196.119	179.932
Cost of sales	(m)	(115.783)	(98.513)	(104.857)
Gross profit	(m)	91.352	97.606	75.075
Other income	(m)	82	3	109
Other expenses	(m)	(29.740)	(34.081)	(24.856)
Operating profit	(m)	61.694	63.528	50.328
Net finance income	(m)	228	223	208
Net profit	(m)	61.922	63.751	50.536
Tax expense	(m)	(16.432)	(16.970)	(13.562)
Net profit for the period after tax	(m)	45.490	46.781	36.974
Retained earnings	(m)	2.184.813	2.139.323	1.996.729
Total liabilities	(m)	87.346	91.348	102.850

## Cash flows

Cash flow from operating activities	(m)	84.951	86.376	68.912
Cash flow from financing activities	(m)	—	—	(417)
Cash flow from investing activities	(m)	(117.520)	(159.370)	(11.390)

## Operations

Average daily oil production	(bpd)	16.032	16.429	15.589
Peak daily oil production	(bpd)	16.521	17.104	16.072
Total oil production	(barrels)	1.474.944	1.495.039	1.434.188
Total electricity production	(TWh)	2,09	2,31	1,87
Total installed capacity	(MW)	1.860	1.860	1.860
Installed capacity utilization	(%)	50,89	56,87	45,53

## Per share statistics

Revenue per share	(\$)	207	153	180
Earnings per share - basic	(\$)	45	36	37
Earnings per share - diluted	(\$)	45	36	37
Cash flow per share*	(\$)	85	65	69
Issued ordinary shares		1.000	1.000	1.000

\*From operating activities only

The financial details in this presentation are current at the date of this report, and believed by Rusneftegaz to be accurate and true. All information is disclosed as a summary and does not purport to be complete. The data that this commentary is dependent on is obtained from sources believed to be reliable, but neither the Group, nor any of the directors, officers, employees, agents, subsidiaries or affiliates can wholly guarantee the accuracy or completeness of such information.

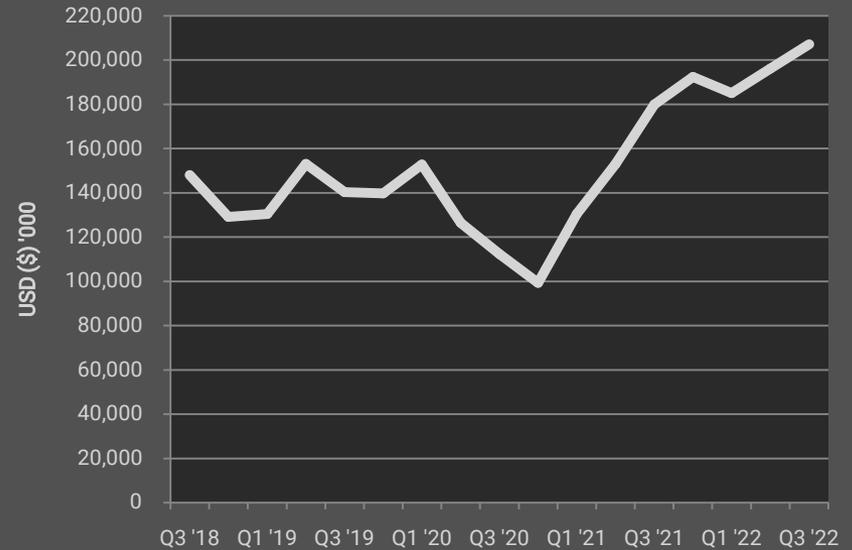


# RUSNEFTEGAZ Q3 2022 OPERATING RESULTS

Between July and September of this year, Rusneftegaz can disclose that our organization has registered record quarterly revenues in consecutive periods, with a total of \$207,1 million being earned in the past three months. This figure marks the first time our organization has amassed in excess of \$200,0 million within a ninety-day timeframe in our corporate history, and represents a 15,1% increase upon the \$179,9 million accrued during the same quarter in 2021. The total also reflects a considerable 5,6% improvement on the turnover obtained between the beginning of April and the end of June of this year, when a value of \$196,1 million was reported. However, whilst these numbers are perceived as a major success by our management, this was not emulated in our quarterly profits, which declined by 2,9% from the three months prior. Overall, Rusneftegaz can announce a pre-tax profit of \$61,8 million for the third period of 2022, down from the \$63,8 million attributable to the second quarter, but up 22,5% on the \$50,5 million gained at the same point in time twelve months before. Whilst these results are generally positive, our company continues to be affected by adverse conditions beyond our control or attempts to mitigate. Foremost, the immediate improvement in our financial reporting on an annual basis is solely due to the minimal effect coronavirus and pandemic-related restrictions have had on our operations in recent times. It should be noted that twelve months ago, our business was still heavily impacted by stringent regulations. For instance, the board of directors agreed in August 2021 that remote working practices would have to continue beyond their anticipated end date. In comparison, this summer has been extraordinarily uneventful, with no major announcements or briefings being published over the duration of the season.

The end of the health crisis, and its corresponding repercussions, on our enterprise have subsequently culminated in Rusneftegaz accumulating \$588,4 million in revenues and \$194,6 million in pre-tax profits for the first nine months of the year. Both of these sums exemplify notable year-on-year growth, with the former rising by 27,0% from \$463,4 million, and the latter also increasing by 38,9% to \$140,1 million. For this reason, our management is projecting that in this twelve-month period, our company shall once again achieve record turnover and profits. However, the unexpected deterioration in diplomatic relations between Russia and Western nations since the beginning of 2022 has necessitated a comprehensive revision of our broader trading strategy. This is particularly acute in areas where we have significant numbers of commercial partners headquartered in now adversarial countries. Whereas prior to the events that have unfolded our organization maintained extensive relationships with corporations across the globe, Rusneftegaz is now largely reliant on the domestic market for petroleum sales. Although in the longer-term our management will seek to expand our attention to the East Asian market; until the necessary agreements have been contracted our options to sell our products in Europe have been reduced by

Quarterly revenue — Q3 2018 to present



Revenue has grown 5,6% from the second quarter of 2022.



Pre-tax profits declined 2,9% from the three months prior.



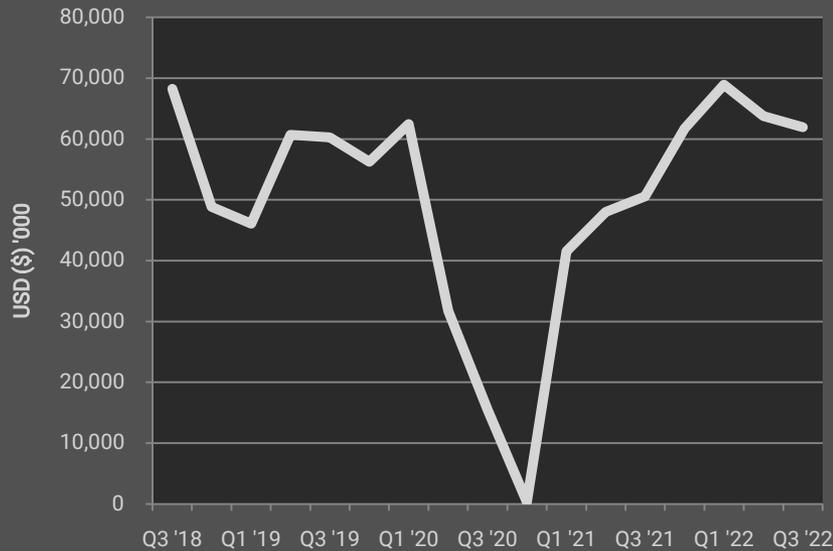
Operating cash flow contracted 1,6% from the second period of the year.

The financial details in this presentation are current at the date of this report, and believed by Rusneftegaz to be accurate and true. All information is disclosed as a summary and does not purport to be complete. The data that this commentary is dependent on is obtained from sources believed to be reliable, but neither the Group, nor any of the directors, officers, employees, agents, subsidiaries or affiliates can wholly guarantee the accuracy or completeness of such information.



# RUSNEFTEGAZ Q3 2022 OPERATING RESULTS

### Quarterly pre-tax profit — Q3 2018 to present



Oil production between July and September is down 1,3% from the prior period.



Average daily petroleum extraction fell 3,7% from the preceding three months.



The total volume of electricity generated receded 9,5% from the last quarter.

embargoes and other constraints, both *de jure* and *de facto*. Despite the fact that trading solely within the borders of the Russian Federation has not restricted our turnover, it has resulted in our organization becoming less able to mitigate the risks associated with fluctuations in the value of currency. Thus, a plurality of our transactions are currently performed using the Russian ruble, which despite showing indicators of depreciation in the first half of the financial year, has since stabilized and is now the strongest it has been in almost a decade.

Likewise, although commodity prices are now lower than in the previous two quarters, these figures remain eminently higher than at the same time last year. Nonetheless, it should be noted that since the conclusion of the third quarter, petroleum values have receded further, and this may influence our financial reporting for the final three months of the 2022. In the immediate term, such factors have been mitigated by utilizing futures contracts to counteract the falls in these prices. Such agreements have also abated the effects of declines in our production rates since the end of June, with oil extraction totaling 1,47 million barrels in the latest full period. Such a number is a reduction of 1,3% on the 1,50 million barrels lifted in the second quarter, but a 2,8% year-on-year escalation from the 1,43 million barrels recorded in the penultimate three-month period of 2021. Overall, production peaked at 16.521 barrels per day, with a quarterly average of 16,032 barrels per day over the duration of the timeframe. Likewise, there were similar changes in the volumes of electricity generated, which amounted to 2,09 TWh in the third quarter. Such a total is indicative of a decline of 9,5% from the 2,31 TWh disclosed in the prior period, but an 11,8% growth year-on-year when 1,87 TWh was yielded. Nonetheless, energy production is currently forecasted to peak in the fourth quarter as a result of annual peaks in demand, as it has done so since our corporate records began. Whilst this period has shown some symptoms of regression from previous highs, our board of directors remains wholly positive with regard to our future. As previously mentioned, it is anticipated that Rusneftegaz will publish record annual revenues and profits for this year in April 2023, and our wider expansion plans have been so-far unaffected by wider global events that are registering an impact both locally and internationally. At present, trends may not be favorable in the immediate times to come, but there are numerous reasons to be optimistic for the months ahead.

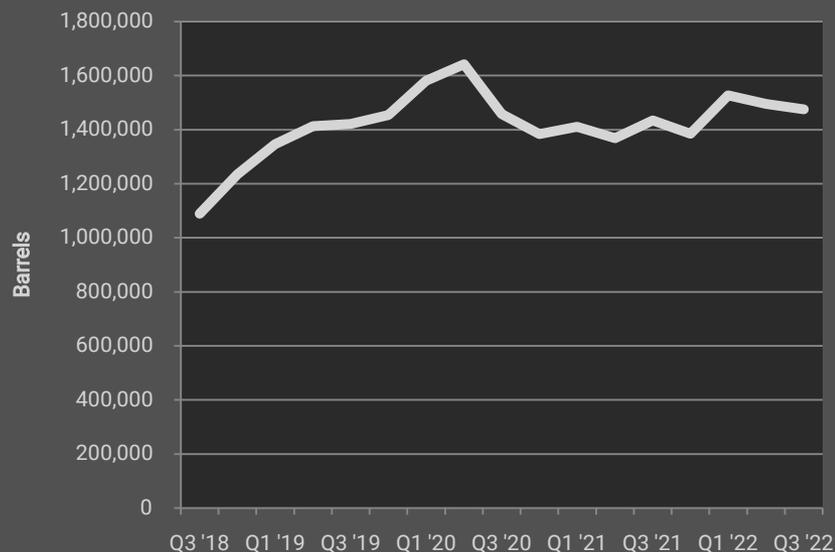
Published on December 5, 2022.

The financial details in this presentation are current at the date of this report, and believed by Rusneftegaz to be accurate and true. All information is disclosed as a summary and does not purport to be complete. The data that this commentary is dependent on is obtained from sources believed to be reliable, but neither the Group, nor any of the directors, officers, employees, agents, subsidiaries or affiliates can wholly guarantee the accuracy or completeness of such information.

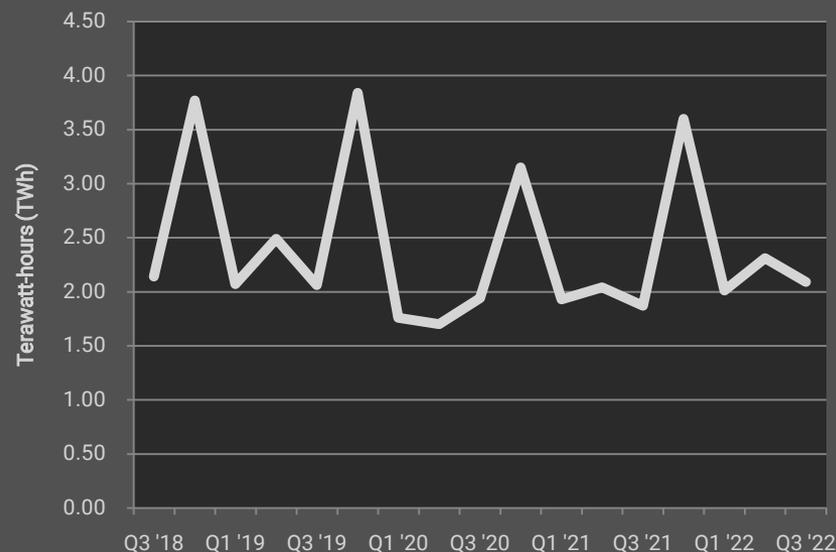


# RUSNEFTEGAZ Q3 2022 OPERATING RESULTS

Quarterly oil production — Q3 2018 to present



Quarterly energy generation — Q3 2018 to present



Quarter	Q3 '18	Q4 '18	Q1 '19	Q2 '19	Q3 '19	Q4 '19	Q1 '20	Q2 '20	Q3 '20	Q4 '20	Q1 '21	Q2 '21	Q3 '21	Q4 '21	Q1 '22	Q2 '22	Q3 '22
Average barrels p/d	11,834	13,412	14,959	15,518	15,439	15,799	17,369	18,039	15,837	15,040	15,673	15,039	15,589	15,043	16,958	16,429	16,032

Quarter	Q3 '18	Q4 '18	Q1 '19	Q2 '19	Q3 '19	Q4 '19	Q1 '20	Q2 '20	Q3 '20	Q4 '20	Q1 '21	Q2 '21	Q3 '21	Q4 '21	Q1 '22	Q2 '22	Q3 '22
Total generated (TWh)	2,14	3,77	2,07	2,49	2,06	3,84	1,76	1,70	1,94	3,15	1,93	2,04	1,87	3,60	2,01	2,31	2,09

The financial details in this presentation are current at the date of this report, and believed by Rusneftegaz to be accurate and true. All information is disclosed as a summary and does not purport to be complete. The data that this commentary is dependent on is obtained from sources believed to be reliable, but neither the Group, nor any of the directors, officers, employees, agents, subsidiaries or affiliates can wholly guarantee the accuracy or completeness of such information.

